

Education Consultant Scorecard

Use this scorecard with every education consultant you meet with. Rate each section from 1 to 10 stars (10 being the best score possible). Then tally up the number of stars given in each section to come up with the company's overall score. If there is a particular section that is more important to you, you can multiply those stars by a factor (for example, by 5) across all your scoresheets to weight those answers more heavily.

COMPANY: _____

CONTACT: _____

LOCATION: _____

WEBSITE: _____

FOUND: _____

NOTES: _____

 **TOTAL POINTS**
★★★★★



Narrow focus

Focused on a specific problem or set of students



New methods

Experimental or new process that has yet to be proven



Excludes most students

Focus on small subset of students or single student identity



Deficit-Based

Pinpoints and fixes perceived deficits in students and families



Short-term work

Short-term, one-off sessions or workshops available to only a small segment of school leaders or staff



Relies on outside consultants

Relies on outside "experts" to deliver the training



No measurable outcomes

No measurable impact, results or outcomes on student success



Comprehensive

Focused on comprehensive, systemic change

Proven Process

Pragmatic and structured implementation process backed by implementation science.

Inclusive

Goal is for all students' achievement and behavioral outcomes to improve

Assets-Based

Proactive and assets-based formula to fix system, not people

Long-term Approach

Long-term integrated approach with train-the-trainer sessions so your staff can implement the work and train others

Develops internal capacity

Develops educator capacity within the district leadership team and school leadership teams to lead the work with their colleagues

Measurable Outcomes

Proven results with process to analyze data, monitor progress over time and measure effectiveness